



**THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA**

MATERIALS MANAGEMENT DEPARTMENT

101 OLD VENICE ROAD

OSPREY, FLORIDA 34229

TELEPHONE (941) 486-2183 • FAX (941) 486-2188

**MEMORANDUM**

**TO: Members of the School Board  
Lori White, Superintendent  
Mitsi Corcoran, Chief Financial Officer**

**FROM: Pat Black, CPPB, Director of Materials Management**

**TITLE: APPROVAL TO AWARD BID #12-0145 FOR AIR CONVEYANCE SYSTEM  
CLEANING**

Bids to provide 'Air Conveyance System Cleaning' were received from six vendors on May 30, 2012. The bid of Simpson Environmental Services was the best low bid meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department.

**Requested by:**  
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 06-12-2012

**Fiscal Impact:**

Not to exceed  
\$150,000.00

**Funding:**

Capital

**Recommended Motion:** That the bid of Simpson Environmental Services, to provide 'Air Conveyance System Cleaning' in an amount not to exceed \$150,000, be approved for award and purchase.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Air Conveyance System Cleaning - Bid #12-0145

Opened May 30, 2012 at 2:00 p.m.

Cost to provide all equipment, labor, supervision, fuel, tools, travel, etc., to perform air conveyance system cleaning services.		Approved Fireproofing Service, Inc. DBA Service-Tech Corporation	Air Duct Aseptics
<b>LABOR</b>			
1.	Hourly rate per man-hour, standard working hours (M - F from 7:00 am to 5:00 pm)	\$34.00	\$41.00
2.	Hourly rate per man-hour, non-standard working hours (M - F prior to 7:00 am and after 5:00 pm, and Saturday and Sunday)	\$34.00	\$59.00
<b>PARTS AND MATERIALS: PERCENTAGE MARK-UP</b>			
3.	Materials to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.	10%	10%
<b>ALTERNATE</b>			
4.	Brand Name and manufacturer of alternate to the Triple "D" non-foaming alkaline coil cleaner.	as spec	as spec
<b>RENTALS: PERCENTAGE MARK-UP</b>			
5.	For equipment not used in the regular course of air conveyance system cleaning service and not equipment that a Contractor must have. To be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. To be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	10%
<b>SUBCONTRACTORS: PERCENTAGE MARK-UP</b>			
6.	To be used only with prior written approval from the Facilities Services representative. To be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	10%
<b>NOTES</b>			
Contact		Paul E. Keller	Petrina Tebor
Address		14240 60th Street North Clearwater, FL 33760	1059 NW 31 Avenue Pompano Beach, FL 33069
Phone		727-539-7000	888-707-7763
Fax		727-539-0998	800-504-4907
Federal I.D.		591300488	650197198
Email		<a href="mailto:pkeller@service-techcorp.com">pkeller@service-techcorp.com</a>	<a href="mailto:airduct@att.net">airduct@att.net</a>

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Tabulation for Air Conveyance System Cleaning - Bid #12-0145

Opened May 30, 2012 at 2:00 p.m.

Cost to provide all equipment, labor, supervision, fuel, tools, travel, etc., to perform air conveyance system cleaning services.		Cross Environmental Services, Inc.	Ductz of Tampa Bay
<b>LABOR</b>			
1.	Hourly rate per man-hour, standard working hours (M - F from 7:00 am to 5:00 pm)	\$38.00	\$55.00
2.	Hourly rate per man-hour, non-standard working hours (M - F prior to 7:00 am and after 5:00 pm, and Saturday and Sunday)	\$40.00	\$65.00
<b>PARTS AND MATERIALS: PERCENTAGE MARK-UP</b>			
3.	Materials to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.	10%	5%
<b>ALTERNATE</b>			
4.	Brand Name and manufacturer of alternate to the Triple "D" non-foaming alkaline coil cleaner.	as spec	Free - Foam Specialty Chemical
<b>RENTALS: PERCENTAGE MARK-UP</b>			
5.	For equipment not used in the regular course of air conveyance system cleaning service and not equipment that a Contractor must have. To be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. To be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	0%
<b>SUBCONTRACTORS: PERCENTAGE MARK-UP</b>			
6.	To be used only with prior written approval from the Facilities Services representative. To be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	0%
<b>NOTES</b>			
Contact		Clyde A. Biston	Kenneth Ray
Address		P.O. Box 1299 Crystal Springs, FL 33524	29162 U.S .19 North Clearwater FL 33761
Phone		813-783-1688	727-787-7087
Fax		813-788-9114	727-789-0060
Federal I.D.		592866646	593607410
Email		<a href="mailto:ces@crossenv.com">ces@crossenv.com</a>	<a href="mailto:ductz1@aol.com">ductz1@aol.com</a>

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Air Conveyance System Cleaning - Bid #12-0145

Opened May 30, 2012 at 2:00 p.m.

Cost to provide all equipment, labor, supervision, fuel, tools, travel, etc., to perform air conveyance system cleaning services.		Pure Air Controls Services, Inc.	<b>Simpson Environmental Services</b>
<b>LABOR</b>			
1.	Hourly rate per man-hour, standard working hours (M - F from 7:00 am to 5:00 pm)	\$49.50	<b>\$29.00</b>
2.	Hourly rate per man-hour, non-standard working hours (M - F prior to 7:00 am and after 5:00 pm, and Saturday and Sunday)	\$49.50	<b>\$29.00</b>
<b>PARTS AND MATERIALS: PERCENTAGE MARK-UP</b>			
3.	Materials to be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized materials invoice from the supplier must be included with all billings to the SBSC for materials.	10%	<b>10%</b>
<b>ALTERNATE</b>			
4.	Brand Name and manufacturer of alternate to the Triple "D" non-foaming alkaline coil cleaner.	PURE-Steam Coil Cleaning Services/PURE-Steam	<b>Pro-Blue Diversitech</b>
<b>RENTALS: PERCENTAGE MARK-UP</b>			
5.	For equipment not used in the regular course of air conveyance system cleaning service and not equipment that a Contractor must have. To be used only with prior written approval from the Facilities Services representative. Rental is for active use of equipment. Payment for inactive use will not be allowed. To be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized rental equipment invoice must be included with all billings to the SBSC.	10%	<b>10%</b>
<b>SUBCONTRACTORS: PERCENTAGE MARK-UP</b>			
6.	To be used only with prior written approval from the Facilities Services representative. To be billed at net cost plus mark-up. Maximum 10%. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC.	10%	<b>10%</b>
<b>NOTES</b>		Pure-Steam Coil/AHU Cleaning is included in base bid as value added service. If SBSC chooses Triple "D" proposal will be reduced.	
Contact		Alan Wozniak	<b>Wilton Simpson</b>
Address		4911 Creekside Drive, Suite C Clearwater, FL 33760	<b>P.O. Box 735 Trilby, FL 33593-0735</b>
Phone		727-572-4550 x802 800-422-7873 x802	<b>352-583-2509</b>
Fax		727-572-5859	<b>352-583-3371</b>
Federal I.D.		592385498	<b>710957279</b>
Email		<a href="mailto:awozniak@pureaircontrols.com">awozniak@pureaircontrols.com</a>	<a href="mailto:wreitinger@simpsonenv.com">wreitinger@simpsonenv.com</a>
		Recorded By: Joette Riggs	Witnessed By: Joyce E. Haney